

[Click here and type address]

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Deborah Greer

Objective

[Click here and type your objective]

Experience

1990–1994 Arbor Shoes South Ridge, WA

National Sales Manager

- Increased sales from \$50 million to \$100 million.
- Doubled sales per representative from \$5 million to \$10 million.
- Suggested new products that increased earnings by 23%.

1985–1990 Ferguson and Bardwell South Ridge, WA

District Sales Manager

- Increased regional sales from \$25 million to \$350 million.
- Managed 250 sales representatives in 10 Western states.
- Implemented training course for new recruits — speeding profitability.

1980–1984 Duffy Vineyards South Ridge, WA

Senior Sales Representative

- Expanded sales team from 50 to 100 representatives.
- Tripled division revenues for each sales associate.
- Expanded sales to include mass-market accounts.

1975–1980 Lit Ware, Inc. South Ridge, WA

Sales Representative

- Expanded territorial sales by 400%.
- Received company's highest sales award four years in a row.
- Developed Excellence in Sales training course.

Education

1971–1975 South Ridge State University South Ridge, WA

- B.A., Business Administration and Computer Science.
- Graduated *summa cum laude*.

Interests

South Ridge Board of Directors, running, gardening, carpentry, computers.

Tips

Select text you would like to replace, and type your information.